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# Wholesale Price List

Ground-Cover Plants

PACHYSANDRA
ENGLISH IVY
EUONYMUS
VINCA MINOR
WILD THYME
COTONEASTER
BOXWOOD
GARDEN-WARE
HURDLE FENCE
ETC.

# Special Note

Part specialties is very erratic, and some plants will not continue to grow in 2<sup>1</sup>/<sub>4</sub>-inch pots after becoming pot bound, I do not carry in stock at all times over 1000 plants of such stock, and orders for MORE than this amount in pots must be grown for you. Especial prices will be quoted on such stock grown for you.

This rule does not apply to Pachysandra, Vinca Minor, English Ivy, or Euonymus, which are always on hand in any quantity.

# Wholesale Prices of Ground-Cover Plants

PACHYSANDRA
ENGLISH IVY
EUONYMUS
VINCA MINOR
WILD THYME

COTONEASTER
BOXWOOD
GARDEN-WARE
HURDLE FENCE
ETC.

HUGH B. BARCLAY

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N HANDING you herewith my Price List I wish to call to your attention the fact that I am SPECIAL-IZING in plants that you use in quantity and have difficulty in securing at a price which allows you to use them as freely as you wish, as well as securing a uniform grade, or from the same grower yearly.

Because I am specializing in these plants I am willing to sell to you at low prices, because higher prices do not encourage you to use these plants in quantity, and quantity sales are what I want, for I have the stock and the methods of propagation in quantity.

An equally important reason for the use of small plants in quantity rather than larger plants in less quantity, is the proven fact that nearly all the plants I wish to sell you GROW FAR BETTER if planted closely than if widely spaced, as they need the shade of their own foliage for root protection and encouragement. This rule applies particularly to Pachysandra.

EXPRESS RATES are also a serious item in shipping larger stock as well as PACKING CHARGES, and as my plants are well pot bound you purchase roots, not soil only.

My stock is of uniform grade or it will not be shipped. Packing is properly and promptly done. Prices are F. O. B. Narberth, Pa., on the Main Line of the Pennsylvania Railroad. TERMS ARE NET CASH. SATISFACTORY REFERENCES MUST BE GIVEN FROM UNKNOWN CUSTOMERS.

I shall be glad to grow for you any plants you may have difficulty in securing, or make personal selection of plants you wish of special sizes or quality from nurseries in this region, some of them having plants not easily obtainable elsewhere.

I number among my patrons many of the leading landscape architects and shall be pleased to serve you also.

HUGH B. BARCLAY,

The Hearthstone Nursery,

Narberth, Pa.

## Ajuga reptans (Bugle)

Nearly evergreen plant with rather heavy foliage, and blue flowers. Hardy and suitable for garden positions, and does very well as a ground-cover in partial shade.

#### PRICES

	Distance to	)		
Size	Inches	Per Each	Per 100	Per 1000
Small Field Plants 21/4-inch Pot P		\$0.10 .15	\$8.00 10.00	\$60.00 75.00

10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

# Ajuga genevensis

A most excellent cover plant in semi-shade, not entirely evergreen, but nearly so; clear blue flowers in June.

#### PRICES

	Per Each	Per 100	Per 1000
Small Field Plants 2½-inch Pot Plants		\$8.00 10.00	\$60.00 75.00
2/4 men z et z mane		20.00	, ,,,,,

10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

#### Boxwood

I grow considerable Dwarf Box, also Sempervirens. Both are excellent stock.

# Dwarf Box. (Buxus suffruticosa)

#### PRICES

F	er Each	Per 100	Per 1000
3-4 in	\$0.15	\$10.00	\$75.00
4-6 in	.20	15.00	125.00
6-8 in., Light	.25	20.00	1 <b>7</b> 5.00
6-8 in., Heavy	.30	25.00	200.00
8-10 in	.50	30.00	275.00

10 at the 100 Rate, 250 at the 1000 Rate

# Boxwood sempervirens

	P	er Each	Per 100	Per 1000
6- 8 in.		\$0.25	\$15.00	\$125.00
8-10 in.		.50	35.00	325.00
10-12 in.		.75	50.00	400.00
12-15 in.		1.00	65.00	600.00

10 at the 100 Rate, 250 at the 1000 Rate

#### Cotoneaster horizontalis

I have a fine lot of this most valuable plant for Terrace and Bank planting.

#### PRICES

	Per Each	Per 100	Per 1000
3-inch Pots	\$0.75	\$50.00	\$400.00
6-inch Pots	1.25	100.00	

10 at the 100 Rate, 250 at the 1000 Rate

# Euonymus radicans

A small leaved evergreen vine, clinging climber, very suitable for low walls, stone or brick houses, slopes and terraces, as an edging plant for gardens, in place of boxwood, among shrubs and evergreens, and for vases and window-boxes.

Euonymus is perfectly hardy, will stand some shade, and is altogether a plant too little used.

#### PRICES

	Distance to	)		
	Plant			
Size	Inches	Per Each	Per 100	Per 1000
One-Year	10-12	\$0.10	\$8.00	\$50.00
Two-Year	12-18	.35	12.00	85.00
Three-Year	18-24	.40	30.00	250.00
21/4-inch Pot P	lants.10-12	.25	15.00	100.00

10 at the 100 Rate, 250 at the 1000 Rate Special Prices in Over 1000 Lots

# Euonymus radicans varigata

A variegated green and white form of Euonymus radicans, and extremely beautiful for contrasts. Suitable for every purpose that suits the above and as hardy.

#### PRICES

Prices and sizes are the same as Euonymus radicans.

## Euonymus Kewensis

A very beautiful small leaved vine, evergreen and perfectly hardy. One of the newer plants and being much used for low walls, rockeries, paved terraces, slopes, etc. Sun or semi-shade.

#### PRICES

Size	Distance to Plant Inches	Per Each	Per 100	Per 1000
1½-inch	Pots12-18	\$0.20	\$10.00	\$85.00
	10 at the 100 Rate, Special Prices in			

# Euonymus vegetus (Evergreen Bittersweet)

Climbing or semi-prostrate evergreen vine, covered in Fall and Winter with red berries similar to Bittersweet. Rather a slow grower, but when established makes one of the most beautiful vines possible. Splendid for low walls, terraces, slopes, and planted on top of embankment walls.

#### PRICES

Dista	ance to Pl	lant		
Size	Inches	Per Each	Per 100	Per 1000
One-Year Two-Year Three-Year Four-Year	24-36 36-48	\$0.25 .50 .75 2.00	\$18.00 30.00 40.00 175.00	\$150.00 200.00

10 Plants at the 100 Rate. 250 at the 1000 Rate.

# Euonymus Carrerrii

Similar to the above but a more upright grower and has no berries. Used at entrance gate posts and similar positions. Hardy and highly desirable.

#### PRICES

Prices and sizes are the same as for Euonymus vegetus.

# Euonymus radicans acutus.

Similar to the type, but with more pointed leaves, lighter in color. A rapid grower and evidently the best Euonymus yet for steep banks as it is a very prostrate grower, showing no inclination to climb, roots at every place it touches soil and would be excellent to hold banks. Stock is limited at present.

		Per 100
2-Year	Field	\$50.00

# Small Leaved English Ivy

I have a large stock of this beautiful Ivy, similar to the large leaved variety, but with small foliage, and much more beautiful for many effects. Not as rapid a grower as the other, but presumed to be more hardy, though it is seldom that the large leaved ivy is injured.

For vases, window boxes, embankments, etc., in sun or partial

shade, this Ivy is unusually good.

#### PRICES

	Distance to Plant			
Size	Inches	Per Each	Per 100	Per 1000
2½-Inch	Pots 8-10	\$0.20	\$12.00	\$85.00
4 -Inch	Pots12-18	.50	45.00	
	10 at the 100 Rate.	250 at the	1000 Rate	

# Large Leaved English Ivy (Hedera Helix)

The well-known large leaved evergreen clinging ivy so much

used for walls and houses.

The uses for this plant are very numerous and it is seldom used enough anywhere, for it is a beautiful vine, free from insects and disease, and a rapid grower.

As a border for garden beds or to outline walks, etc., and as a ground-cover in all semi-shady places it is excellent and will do

well if properly planted.

The secret is to use smaller plants and more of them to quickly cover all the bare soil, rather than long, large plants which must be pinned down and which cannot be clipped as well.

#### PRICES

		Dist	an <mark>c</mark> e to				
		F	lant				
Size		In	ches	Pe:	r Each	Per 100	Per 1000
2½-Inch	Pots	1	0-12	\$	0.15	\$8.00	\$70.00
4 -Inch	Pots		18	,	.50	35.00	
	10 at	the 100	Rate,	250	at the	1000 Rate	

# Lonicera Halliania (Halls Honeysuckle)

The native Honeysuckle we know so well, and which helps much to make Pennsylvania roadsides beautiful to other State visitors, though we do not ourselves appreciate the plant.

For covering fences, steep banks and unsightly places it has no equal, and should be much more freely planted. Perfectly hardy, free from disease, and of rapid growth. It can be cut at will and easily kept within bounds.

#### PRICES

Per Each	Per 100	Per 1000
\$0.10	\$6.00	\$40.00
.15	10.00	75.00
.40	30.00	250.00
	\$0.10 .15	\$0.10 \$6.00 .15 10.00

10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

# Lychimachia nuemalaria (Moneywort)

A semi-evergreen creeper, with light green foliage, and covered in early summer with thousands of bright yellow flowers. Height 1 to 2 inches. An old-fashioned plant seen growing wild in old gardens. Excellent for moist places in sun or semi-shade. Suitable for paved terraces, rockeries, steep banks, etc.

#### PRICES

	Distance to					
	Plant					
Size	Inches	Per Each	Per 100	Per 1000		
Small Field	Plants 8-10	\$0.10	\$8.00	\$40.00		
21/4-inch Pot	Plants. 10-12	.15	10.00	60.00		
10 a	t the 100 Rate.	250 at the	1000 Rate			
O	ver 1000 are gr	own to you	ır order			

## Nepeta Mussinii

A comparatively new plant, not evergreen. It has sage green foliage, and is a mass of foamy blue flowers in May. If cut after blooming it blooms as freely in the Fall. Height 1 foot. Perfectly hardy.

A very beautiful and satisfactory plant for mass effect in the garden or border, and splendid for steep banks, etc. Our demand from landscape men is increasing, so it must be good.

#### PRICES

	Distance to			
	Plant			
Size	Inches	Per Each	Per 100	Per 1000
Small Field P	lants10-16	\$0.15	\$8.00	\$50.00
21/4-inch Pot	Plants.10-16	.20	10.00	75.00
10 a	t the 100 Rate,	250 at the	1000 Rate	
O	er 1000 are gr	own to you	ır order	

# Nepta. glecoma (Ground Ivy)

A very useful and beautiful creeper. Semi-evergreen. Height 2 inches. Particularly suited to moist locations. Rapid grower. Flowers blue.

#### PRICES

	Distance to			
	Plant			
Size	Inches	Per Each	Per 100	Per 1000
Small Field F	lants 8-10	\$0.10	\$8.00	\$50.00
21/4-inch Pot	Plants.10-12	.15	10.00	60.00
10 a	t the 100 Rate,	250 at the	1000 Rate	
O-	ver 1000 are gr	own to you	ır order	

# Nepeta glecoma varigata.

A varigated form of Nepeta glecoma and used the same.

#### PRICES

Prices are the same as for Nepeta glecoma.

Over 1000 are grown to your order



Courtesy WM, PITKIN, Jr., Landscape Architect

Showing effective use of

# PACHYSANDRA TERMINALIS (JAPANESE)

# The WONDER PLANT for SHADY PLACES

The most generally useful Evergreen Ground-Cover Plant in the World.

Grows to a height of 6-8 inches and forms a thick mat of clean, cool, green foliage. Hardy under all conditions.

The one suitable plant for Shady Positions, Borders, Foundation Plantings, Cemeteries, Window Boxes, etc.

I have over  $3\frac{1}{2}$  millions of this plant in various sizes. Such is my faith in its value to you.

#### Phlox subulata.

Too well known to need description. I have the following varieties: Rosea, White and Lilacina.

	Per Each	Per 100	Per 1000
Small Field Plants	\$0.10	\$8.00	\$60.00
	15	10.00	75.00

10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

#### Phlox Divaricata.

The light blue Phlox so suitable for mass plantings in semishady positions.

Per Each Per 100 Per 1000

2<sup>1</sup>/<sub>4</sub>-Inch Pots ..........\$0.15 \$10.00 \$75.00

10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

# Garden-Ware

Write me for information, discounts, etc., on this Garden-Ware.

It is a most profitable line to carry for nurserymen and florists, as the demand is increasing.

Our Ware is fully guaranteed, the variety extensive and designs excellent.

Factory is wonderfully equipped to handle all orders promptly.

Shipments may be made direct to your customers, and catalogs will be supplied you. See last page.



# Pachysandra as a Border Plant PRICES

	Distance to			
	Plant			
Size	Inches	Per 100	Per 1000	Per 2000
One-Year Field	14 to sq. ft.	\$6.00	\$50.00	\$85.00
Two-Year Fiel	d. 2 to sq. ft.	7.00	65.00	
21/4-Inch Pots	2 to sq. ft.	8.00	85.00	
10 at	the 100 Rate,	250 at the	1000 Rate	

SPECIAL PRICES GIVEN ON LOTS OF MORE THAN 2000 I can supply any quantity, any time.

# Pachysandra terminalis

The plant of a thousand uses and the best plant for those uses, bar none. Evergreen always. Hardy under all conditions. Disease free. Even height of six inches. Growing in DENSE SHADE OR FULL SUN gladly, under any condition of soil or exposure, and adding 100 per cent. to the appearance of any planting as well as benefiting the planting by shading the soil.

#### SOME OF ITS MAIN USES ARE:

Under all evergreen plantings.
Under all shrub plantings.
For areaway copings.
For loggia and enclosed porch uses.
For winter and summer window boxes.
For shrub and flower bed borders.
For bordering walks and drives.
For steep terraces in sun or shade.
For city yards it is ideal.
For cemetery plots.
For dense shades under any kind of trees.

I advise the use of one-year field, two-year field, or 2¼-inch pots, PLANTED CLOSELY in preference to larger pot or field plants widely spaced, as PACHYSANDRA NEEDS THE SHADE OF ITS OWN FOLIAGE TO PROMOTE PROPER GROWTH. Also by close planting the creeping stolons come up to fill the vacant spaces quickly. With larger plants the stolons will not cover the space for several years. Also the root system of large plants is no greater than with small plants grown from cuttings (not divisions, for divisions will make no root system). My plants are grown from cuttings entirely, rooted in sand and transplanted to field for one or more years or grown in 2¼-inch pots for TWO YEARS, that they may be pot bound and form stolons before shipping.

For extensive plantings the one-year size are best, as TWO THOUSAND OF THIS SIZE COST THE SAME AS ONE THOUSAND pot plants, and expressage is much less, and the closer planting of the one-year field plants will give best results.

All sizes of plants can be safely shipped and planted at any season. One year field plants should be planted 4 to the square foot and less space is better. Two-year field and 2¼-inch pot plants 2 to the square foot and less space is better.

Prepare soil with old manure, plant, water and mulch with leaf mold or one inch of sand. If soil is very heavy add sand before planting. No further care is required.

#### Rose Max Graf.

The very best Rose I have yet seen for clothing steep banks or waste places.

A Hybrid of Rugosa and Wichuriana, it combines the best qualities of both. Nearly evergreen, a very rapid grower; foliage, insect and mildew proof, habit of growth prostrate, flowers are deep pink single resembling the wild rose.

are deep pink single resembling the wild rose.

The foliage being larger it does not lie quite as closely to the ground as Wichuriana and this foliage is more crinkled and

attractive than Wichuriana.

Its rapid growth will permit of wide planting, three feet apart at least.

at least.

At present I can only offer for spring delivery a few thousand of the small size and a few hundred of the larger size.

#### PRICES

		Per 100	Per 1000
21/4-Inch	Pots	\$25.00	\$200.00
4 -Inch	Pots	50.00	
10 at	the 100 Rate,	250 at the	1000 Rate

#### Sedums

All of the Sedums are excellent for dry, sunny positions, steep banks, terraces, garden borders, paved walks, etc.

#### PRICES

Variety		Size		Per 100	Per 1000
Spurium Coccineum,	21/4-	Inch	Pot	s\$10.00	\$75.00
Acre,	"			10.00	75.00
Sexangulare,	"	"	"	10.00	75.00
Sieboldi,	"	"	"	10.00	75.00
Stolonifera,	"	"	"	10.00	75.00
Album,	"	"		10.00	<b>7</b> 5.00
Kamtschaticum,	"	"	"	10.00	75.00

Per each \$0.15, 10 at the 100 Rate, 250 at the 1000 Rate Over 1000 are grown to your order

# Wild Thyme

A species of Thyme found growing wild on New England hills, and a most delightful and unusual plant.

Nearly evergreen, creeping, height 2 inches, hardy, prefers

full sun, but will grow in partial shade also.

This plant is extremely suitable for paved terraces, rockeries, garden borders, steep banks, and best of all for garden walks, or planted among the grass on the lawn.

The foliage is very fragrant and the plant will allow of being mown with a lawn mower, so it will give you fragrant walks and lawns, delightful to walk upon, without injury to the Thyme.

lawns, delightful to walk upon, without injury to the Thyme.

The flowers are not beautiful, being small and lavender in color, but the fragrance and ease of growing make this a most desirable plant.

#### PRICES

Distance to
Plant
Size Inches Per Each Per 100 Per 1000
2½-Inch Pots ..... 10-18 \$0.15 \$10.00 \$75.00
10 at the 100 Rate, 250 at the 1000 Rate

I can supply any quantity.

## Veronica rupestris (Creeping Speedwell)

A prostrate creeping plant with almost evergreen foliage, and myriads of gentian blue flowers in spring.

Height 2 inches. Hardy and a rapid grower, but does not become a weed. Prefers sun or semi-shade.

Excellent for borders of garden beds, steep terraces, paved walks, rockeries, etc.

#### PRICES

	Distance to Plant			
Size	Inches	Per Each	Per 100	Per 1000
	Plants 8-10 Plants.10-12	\$0.10 .15	\$8.00 10.00	\$75.00 75.00

10 at the 100 Rate, 250 at the 1000 Rate

## Veronica repens

A beautiful creeper forming solid mossy mats of foliage, nearly evergreen, covered in early spring with thousands of light blue or white flowers. Most excellent for paved walks, rockeries and tops of walls. Sun or semi-shade.

	Per 100	Per 1000
2½-Inch Pots	\$10.00	\$75.00
10 at the 10	00 Rate, 250 at the	1000 Rate

Over 1000 are grown to your order

# Vinca Minor (Periwinkle)

Next to Pachysandra, as a cover plant for positions less shady than Pachysandra will thrive in, or in combination with it for borders, etc. Too well known to need describing, but too little used as a rule.

The one-year and two-year size are grown from divisions the time specified in clay soil and not to be confused with divisions which are generally from old plantings growing in leaf mold and not readily transplantable.

The 2½-inch pot plants are heavy and have been clipped to thicken them up and are well pot bound to ship well.

#### PRICES

Distance to Plant	Per 100	Per 1000
One-Year Field Size4 to sq. ft. Two-Year Field Size2 to sq. ft.	\$5.00 8.00	\$30.00 45.00
2½-Inch Pot Plants2 to sq. ft.	10.00	70.00

10 at the 100 Rate, 250 at the 1000 Rate

Special Prices on Lots of Over 1000

I can supply any quantity, any time.

#### Wisteria Chinensis

A vine very well known but not used often for its best purpose, that of covering steep banks and low walls. Such uses of this plant are beautiful and make the waste places a decided joy. Purple or lavender flowers. Rapid grower. Perfectly hardy.

#### PRICES

# "Melrosine"

I catalog this Insecticide because I am the ORIGI-NATOR of it, and know it to be all that is claimed for it.

Without doubt it is the best remedy for rose bugs yet devised, and if used as directed will positively rid gardens of this pest.

It is also rapidly becoming the best general all around insecticide, for it kills other insects as readily as rose bugs, INCLUDING THE JAPANESE BEETLE.

Melrosine is NON-Poisonous and pleasant and harmless to use, except to insects. It does not discolor or burn flowers or foliage, and can be used readily for all house and garden plants.

It is used diluted with twenty or more parts of water.

#### PRICES

½ Pint	\$0.50
1 Pint	1.00
1 Quart	1.75
√2 Gallon	3.25
1 Gallon	6.00

# **Especial Plants**

I shall be glad to quote you upon any special plants you need. There are numerous nurseries in this region, many of them not issuing a catalog, who have some of the rarer things, or I can select for you plants of especial size. Send me your planting lists for quotations.

# **English Hurdle Fence**

This fence made of split chestnut timber, well braced and with the post ends creosoted, is the best all around utility fence made and is also of pleasing appearance.

It can be erected very quickly and as quickly removed to other positions if wished.

It will turn all kinds of stock, being well braced and firmly made, and its uses about the small or large estate are varied.

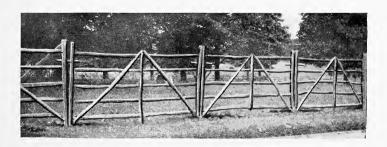
Ideal where lawns are pastured with sheep, or for quickly erected paddocks for sheep or cattle and horses.

Three of the hurdles about a tree make an ideal protection in pasture fields, and its ease of erection makes it excellent for winter protection of all plantings requiring such.

It comes in panels eight feet long and five feet high, the most popular spacing being the five bar as shown.

The cost is about the same as for a hedge planting of Privet and it is far more suitable for many positions.

Price, less than 100 panels, \$2.75 each, F. O. B. Especially priced in greater quantity.



We also have this fence four bars high, making a most excellent and attractive fence for gardens and small estates. The price is the same.

# Garden-Ware

I am interested in the manufacture of this Ware. Sold through The Barclay Company. The ware is a guaranteed composition of Crushed Marble or Granite. The variety of design is extensive, and good, and comprises Vases and Urns, Bird Baths, Fountains, Sun Dials, Gazing Globes, Benches, Tables, Garden Statuary, etc.

I shall be pleased to send you the catalog upon request.

Special Discounts are allowed Nurserymen, Florists and Landscape Architects.





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